

PSJ3

Exhibit 597

Message

From: Mays, Steve [SMays@amerisourcebergen.com]
on behalf of Mays, Steve
Sent: 6/25/2013 2:29:02 PM
To: Giacalone, Robert [/O=CAH/OU=Cardinal Health/cn=Recipients/cn=Robert.Giacalone]; Anita Ducca [aducca@hdmanet.org]
CC: Reardon, Steve [/O=CAH/OU=Cardinal Health/cn=Recipients/cn=Steve.Reardon]
Subject: FW: HDMA Review Requested -- by Tuesday, June 25 COB
Attachments: image001.jpg

Maybe we need to discuss. My legal team seems to feel strongly about the first question because we are currently at a competitive disadvantage without the answer.

Steve Mays
Senior Director, Corporate Security & Regulatory Affairs



610.727.7467 Phone
102-7467 ABC Global Extension
321.278.3292 Cell
smays@amerisourcebergen.com

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From: Campbell, Elizabeth
Sent: Tuesday, June 25, 2013 10:18 AM
To: Mays, Steve; Casalenuovo, Christopher J.
Subject: RE: HDMA Review Requested -- by Tuesday, June 25 COB

Steve,

His proposed question is a different question altogether and I definitely do not want to ask if the DEA wants us to educate our customers on diversion. They -- of course -- will say yes. I don't want to put any additional, vague requirements on us. I still think we should ask the threshold question as Chris originally phrased it. It's a yes or no question and the answer is important to us. I'm good with the other questions.

Thanks!

Elizabeth

From: Mays, Steve
Sent: Tuesday, June 25, 2013 9:32 AM
To: Casalenuovo, Christopher J.; Campbell, Elizabeth
Subject: FW: HDMA Review Requested -- by Tuesday, June 25 COB

Chris,
I submitted to HDMA and the CAH attorney that I have been working with. I'm ok with his responses below if you are. Let me know if you have any concerns with this approach. He makes some good points.

Steve Mays
Senior Director, Corporate Security & Regulatory Affairs

610.727.7467 Phone
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321.278.3292 Cell
smays@amerisourcebergen.com

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From: Giacalone, Robert [<mailto:Robert.Giacalone@cardinalhealth.com>]
Sent: Tuesday, June 25, 2013 8:41 AM
To: Mays, Steve; Anita Ducca
Cc: Reardon, Steve
Subject: RE: HDMA Review Requested -- by Tuesday, June 25 COB

Steve (and Anita):

I think they are good questions to ask, but would recommend they be modified. Please see my comments/proposed questions below. Thanks, Bob.

ROBERT P. GIACALONE, RPH, JD | SVP, REGULATORY AFFAIRS & CHIEF REGULATORY COUNSEL |
CARDINAL HEALTH
7000 CARDINAL PLACE | DUBLIN, OH 43017 |
TEL: 614.757.7721 | FAX: 614.652.4403 | EMAIL: ROBERT.GIACALONE@CARDINALHEALTH.COM

From: Mays, Steve [<mailto:SMays@amerisourcebergen.com>]
Sent: Monday, June 24, 2013 8:28 PM
To: Giacalone, Robert; Anita Ducca
Subject: Fwd: HDMA Review Requested -- by Tuesday, June 25 COB

Here are a few suggested questions for your consideration:

1. Can/should we tell customers their thresholds?

Comment: Would definitely be nice to know, but doubt we'll get any answer. I believe one or more of us may have asked some variation of that question before of DEA and have got no response to date. In addition, if DEA says "no" what exactly does that mean? We can provide no guidance at all to customers? Again, not sure what this gets us other than, at best, an ambiguous response lacking the clarity and consistency we would want. Perhaps an alternative question offered. Proposed question: What is DEA's position on wholesalers working with customers to educate them on potential signs of diversion? Should wholesalers share information with pharmacies to help them understand what actions on the pharmacy's part might constitute potential diversion in the eyes of a third party such as a wholesaler? If so, does DEA have any recommendations as to what information wholesalers should share with pharmacies they service to help educate them so as to prevent diversion?"

2. Would the DEA like to review our thresholds to determine if they are acceptable? Better yet, would the DEA like to provide us with thresholds that we can use?


Comment: We know that DEA will not provide guidance on threshold determinations or sign-off on SOM systems. They have made this clear repeatedly, so I'm not sure asking the first question gets us anywhere and may irritate them. Perhaps the second question could be modified. Proposed question: "Would the DEA be able to provide us with suggested "model" thresholds for different customer classes that can be used as a basis for a wholesaler to set its own thresholds? For example, are there recommended thresholds that ideally should be acceptable or expected for products such as oxycodone and hydrocodone when you have small, medium or large retail independent pharmacies. How do those numbers compare to pharmacies that service hospice centers? Long term care facilities? Adjacent to hospital emergency rooms? Etc."

3. Are there other objective criteria/guidelines that the DEA can offer that we take into account? For example, if a customer's controlled substance purchases are X% of its overall purchases, we should cut off that customer.

Comment: This question is good, but would recommend modifying the example following since it may be to black and white to elicit an answer or we get an answer that's relatively worthless (such as a pharmacy that only purchase oxycodone 30mg and no other legend drugs should be scrutinized). Proposed question: "Are there other objective criteria/guidelines that the DEA can offer that we take into account when evaluating potential or existing customers? For example, if a customer's controlled substance purchases are X% of its overall purchases, are there other specific criteria or factors that a wholesaler should consider when evaluating that customer. If so, what are they?"

From: Mays, Steve
Sent: Monday, June 24, 2013 10:24 AM
To: Campbell, Elizabeth; Casalenuovo, Christopher J.
Subject: FW: HDMA Review Requested -- by Tuesday, June 25 COB

FYI

Steve Mays
Senior Director, Corporate Security & Regulatory Affairs

610.727.7467 Phone
102-7467 ABC Global Extension
321.278.3292 Cell
smays@amerisourcebergen.com

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From: Giacalone, Robert [<mailto:Robert.Giacalone@cardinalhealth.com>]
Sent: Monday, June 24, 2013 8:19 AM
To: Mays, Steve; Ducca, Anita
Cc: Reardon, Steve
Subject: RE: HDMA Review Requested -- by Tuesday, June 25 COB


Agree with Steve's edits. Made a couple more (in green highlight) in the attached redlined version with comments. Should be good to go. Thanks, Bob.

ROBERT P. GIACALONE, RPH, JD | SVP, REGULATORY AFFAIRS & CHIEF REGULATORY COUNSEL |
CARDINAL HEALTH
7000 CARDINAL PLACE | DUBLIN, OH 43017 |
TEL: 614.757.7721 | FAX: 614.652.4403 | EMAIL: ROBERT.GIACALONE@CARDINALHEALTH.COM

From: Mays, Steve [<mailto:SMays@amerisourcebergen.com>]
Sent: Sunday, June 23, 2013 3:31 PM
To: Giacalone, Robert; Ducca, Anita
Cc: Reardon, Steve
Subject: FW: HDMA Review Requested -- by Tuesday, June 25 COB

Bob,
Thanks for all the effort you put into your review and edits. You just saved me a ton of time. I have added just a few minor changes and added a few comments of my own.

Steve Mays
Senior Director, Corporate Security & Regulatory Affairs


610.727.7467 Phone
102-7467 ABC Global Extension
321.278.3292 Cell
smays@amerisourcebergen.com

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From: Giacalone, Robert [<mailto:Robert.Giacalone@cardinalhealth.com>]
Sent: Sunday, June 23, 2013 2:34 PM
To: Ducca, Anita
Cc: Mays, Steve; Reardon, Steve
Subject: RE: HDMA Review Requested -- by Tuesday, June 25 COB

Anita (and Steve):

Please see attached suggested edits and comments to the draft questions. In order to expedite the process, I have cc-ed Steve Mays in order to avoid duplicating efforts. As mentioned I have also deleted references to the ICG based upon the RAC discussion which took place. Please let me know if you have any questions.

Thanks, Bob.

ROBERT P. GIACALONE, RPH, JD | SVP, REGULATORY AFFAIRS & CHIEF REGULATORY COUNSEL |
CARDINAL HEALTH
7000 CARDINAL PLACE | DUBLIN, OH 43017 |
TEL: 614.757.7721 | FAX: 614.652.4403 | EMAIL: ROBERT.GIACALONE@CARDINALHEALTH.COM

From: Ducca, Anita [<mailto:aducca@hdmanet.org>]
Sent: Friday, June 21, 2013 2:15 PM
To: Ducca, Anita
Subject: HDMA Review Requested -- by Tuesday, June 25 COB

To: Regulatory Affairs Committee

Per yesterday's discussion, this is a reminder to please e-mail your review/edits to the DEA questions to me **by Tuesday, June 25 COB**. For your convenience, I've attached the latest version, which was also sent in Allison Tuszynski's e-mail of last week. (Kindly do not circulate these questions outside of your company's offices as they're still in draft.)

We'll revise them according to your changes and send them to DEA as soon as possible. However, if we see any major discrepancies among your responses, we'll make a judgment call as to whether we need an additional teleconference to resolve them.

If you have any questions, please feel free to contact me.

Have a wonderful weekend!

Anita

Anita T. Ducca
Vice President, Regulatory Affairs
Healthcare Distribution Management Association (HDMA)
901 North Glebe Rd., Suite 1000
Arlington, VA 22203
(703) 885-0240
Fax: (703) 812-5282
e-mail: aducca@hdmanet.org
www.HealthcareDistribution.org

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